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SERVICES

Commercial Litigation

Construction Litigation

Arbitration & Mediation

Business Strategies & Advice

INDUSTRIES

Construction & Development

Manufacturing & Distribution

Quinn Murphy

SHAREHOLDER IN ST. LOUIS, MO

Quinn Murphy brings almost 20 years of legal and trial experience to the firm. Quinn's practice focuses on business, commercial and construction litigation, and Quinn has represented contractors, subcontractors, manufacturers, real estate developers, long-term care clients in litigation throughout the United States. Unlike some litigation attorneys, Quinn is a trial lawyer with significant trial experience in state and federal court. In addition to his significant first chair trial experience, Quinn has successfully mediated and arbitrated disputes to resolution in Missouri, Illinois and multiple other states.

A creative thinker, Quinn's ability to serve his clients relies not only on a deep knowledge and experience, but also upon his own ability to creatively solve common problems in non-traditional ways. If a resolution cannot be reached, Quinn's clients rely upon him as a strong trial attorney, and Quinn's personality, charisma and ability to "connect with a jury" have resulted in numerous favorable verdicts and awards for Quinn's clients at trial.

Quinn spent the first eight years of his career with a large international firm that today is the largest law firm in the world. Thereafter and prior to joining Sandberg Phoenix, Quinn was a partner at two mid-to-large-sized Midwest law firms, where he represented clients in a wide range of business, commercial and construction litigation matters. He also led the development and organization of a sports law practice group at his prior firms, providing sports and entertainment industry clients with a broad range of legal support and services.

A former Drury University and Missouri State University basketball player who played for Coach Charlie Spoonhour prior to his move to St. Louis University, Quinn is an avid competitor, who feeds his competitive spirit with mixed martial arts, kickboxing and CrossFit. He and his wife, who played college volleyball, take an active role in their two children's lives, coaching sporting teams and attending games and swim meets. When time permits, Quinn also enjoys watching movies and reading books about outdoor adventure and science fiction.

PROFESSIONAL AFFILIATIONS

American Bar Association – Construction Division

American Subcontractor Association – Midwest

Bar Association of Metropolitan St. Louis (BAMSL)

Home Builders Association of Greater Southwest Illinois
Home Builders Association of St. Louis and Eastern Missouri
Missouri Bar Construction Law Committee, Chair
Site Improvement Association
Trial Law Institute

EDUCATION

J.D., Saint Louis University School of Law, *cum laude*

Article Editor for the *St. Louis University Law Journal*, was the Moot Court Champion and received the Academic Excellence Award.

M.B.A., Drury University

B.A. in Business Administration, Drury University

LICENSURE(S) AND ADMISSION(S)

Florida State Court

United States District Court for the Northern District of Florida

United States District Court for the Central District of Florida

United States District Court for the Southern District of Florida

Missouri State Court

United States District Court for the Eastern District of Missouri

United States District Court for the Western District of Missouri

Illinois State Court

United States District Court for the Southern District of Illinois

United States District Court for the Central District of Illinois

United States District Court for the Northern District of Illinois

CIVIC ACTIVITIES

Member, Board of Directors for Lighthouse for the Blind

Volunteer, Sparrow's Nest Homeless Shelter

PUBLICATIONS

"Litigation Poker: Five Contract Provisions that Tilt Litigation Odds in Your Favor"
Saint Louis Construction News and Review (2023)

"Legal Q and A: Critical tasks to start off 2023," *The Construction Broadsheet*
(January 5, 2023)

"Construction Collections 101: Five Ways to More Effectively Pursue Collections," *St. Louis Construction News* (November 28, 2022)

Quoted, "Legal Q and A: Navigating through a project cancellation," *The Construction Broadsheet* (September 2022)

Quoted, "Legal Q and A: Tricky owner situations," *The Construction Broadsheet* (June 2022)

Quoted, "Legal Q and A: Joint venture potential pitfalls," *The Construction Broadsheet* (April 2022)

Quoted, "Legal Q and A: How to handle some tricky contract disputes," *The Construction Broadsheet* (December 2021)

Quoted, "Legal Q and A: Scope creep and contractors that don't have enough workforce capacity," *The Construction Broadsheet* (December 2021)

Quoted, "Legal Q and A: Material delays and verbal change orders," *The Construction Broadsheet* (September 2021)

Quoted, "The Dotted Line: As material delays persist, it pays to know what's in your contract," *Construction Dive* (April 2021)

Quoted, "The Dotted Line: 6 ways a construction contract can become unenforceable," *Construction Forum* (January 2021)

Quoted, "The Dotted Line: 6 ways a construction contract can become unenforceable," *Construction Dive* (January 2021)

Quoted, "The Dotted Line: The pros and cons of construction manager delivery methods," *Construction Dive* (July 2020)

Quoted, "The Dotted Line: How to get payment from slow-paying general contractors," *Construction Dive* (February 25, 2020)

Quoted, "OSHA: Faulty wiring at Universal Orlando caused electric shocks to employees, guests," *Construction Dive* (November 14, 2019)

Quoted, "How technology can help contractors prevent lawsuits," *Construction Dive* (October 2, 2019)

Quoted, "Moody's: Fixed-price E&C contracts can be more risk than reward," *Construction Dive* (September 10, 2019)

Quoted, "The Dotted Line: How to make the most of contingency funds," *Construction Dive* (June 2019)

Quoted, "How Construction Cos. Can Weather Another Gov't Shutdown," *Law360* (January 28, 2019)

Quoted, "What Construction Attys Need To Know About AI," *Law360* (October 19, 2018)

Quoted, "\$42 million Becker Iron & Metal holds onto its family business feel," *St. Louis Business Journal* (October 12, 2018)

Quoted, "Baseball Arbitration In Construction Can Be Good In A Pinch," *Law360* (August 31, 2018)

"Miami Bridges Falling Down: Four Ways to Survive (and Grow Stronger) Through Disaster," *e-Law Lines* (August 2, 2018)

Quoted, "Forensic BIM: Using modeling to resolve disputes and claims," *Construction Dive* (June 18, 2018)

Quoted, "Kiewit awarded \$45M in Los Angeles utility project dispute," *Construction Dive* (June 13, 2018)

Quoted, "The Dotted Line: What contractors need to know about arbitration," *Construction Dive* (May 15, 2018)

"Miami Bridges Falling Down: Four Ways to Survive (and Grow Stronger) Through Disaster," *Construction Executive* (May 8, 2018)

Quoted, "Construction Law: To Specialize Or Not To Specialize," *Law360* (May 8, 2018)

Quoted, "3 Construction Cases To Watch," *Law360* (May 7, 2018)

Quoted, "What You Can Learn from the Miami Bridge Collapse," *Construction Business Owner* (April 26, 2018)

Quoted, "What to expect from the fallout following a catastrophic jobsite incident," *Construction Dive* (April 2018)

Quoted, "The Dotted Line: How to develop a collaborative team that wins bids," *Construction Dive* (March 2018)

"Do you hear that buzzing or is it just me? How use of drones is changing construction management forever," *Construction Litigation Blog* (August 2016)

"Attorney non-profit board members offer insights to benefits of serving on boards," *St. Louis Lawyer Magazine* (August 2013)

"From Court to Courtroom, former athlete succeeds on and off the 'court,'" *Drury Alumni Magazine* (2012)

RECOGNITION

2021-2023

BEST LAWYERS IN AMERICA

Best Lawyer

Construction Law, Litigation - Construction

2018

MISSOURI LAWYERS WEEKLY

Top Legal Innovation Award Recipient

Lien Builder

2012

MISSOURI & KANSAS SUPER LAWYERS

Rising Star

2011

MISSOURI LAWYERS WEEKLY

Up & Coming Lawyer

CONSTRUCTION LAWYERS SOCIETY OF AMERICA

Charter Fellow

This is an invitation-only, selective and limited-membership international

association of the world's best construction lawyers.