



## Benjamin Haltenhof

SHAREHOLDER IN ST. LOUIS, MO

Ben Haltenhof is a shareholder with the firm. As a graduate of Vanderbilt University, Ben joined Sandberg Phoenix in September 2011 after serving as a summer associate with the firm in 2010. He serves as practice group leader for the Business group.

Working with clients ranging in size from small businesses to global corporations, Ben has experience in general business law, including formation, governance and agreements; business transactions such as mergers and acquisitions and joint ventures; contract drafting and review; commercial lending and real estate transactions.

Ben has wide ranging experience on the buy and sell side of medical practice transactions and continues to advise his buy-side clients on day-to-day issues as they scale up their newly owned businesses.

With a careful attention to detail, Ben puts the needs and interests of his clients first, utilizing his vast knowledge of business law and applying creative problem solving to bring practical solutions to the issues faced by his clients. His focus extends beyond addressing current issues, instead anticipating future needs and devising strategies to assist clients in achieving long-term goals.

In addition to his corporate work, Ben has extensive experience drafting prenuptial agreements.

Outside of his legal practice, Ben enjoys both watching and playing golf and soccer. He is a lifelong St. Louis Cardinals fan and has been a season ticket holder with the St. Louis Blues for several years. He resides in St. Louis County with his wife Torie and their son Miles and daughter Lily.

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### SERVICES

Restructuring & Creditors' Rights

Corporate Transactions

General Business Law

Mergers & Acquisitions

Copyrights & Copyright Litigation

### INDUSTRIES

Banking & Finance

Entrepreneurs, Closely Held &  
Family Owned Business

Homeowners' & Condo Associations

Mortgage Providers & Services

Real Estate

### REPRESENTATIVE EXPERIENCE

Sell-Side Dental Representation

Represented over 250 practices in sales across the country to DSOs, IDSOs, and specialty MSOs including orthodontics, endodontics, and periodontics

Represented 10+ practices in group sale to DSO

Represented multiple “first doctors in” for new DSO platforms

Represented sale of DSO to larger platform

#### Buy-Side Dental Representation

Represented DSO in acquisition of multiple practices across the country

Represented regional DSO in creation of equity pool for selling doctors and pursued acquisitions of first non-de novo practices

Represented associate doctors in purchases of practices from employer/owner doctors

#### Other MSO and Healthcare Experience

Represented major Dermatology MSO in acquisition of practices through the northeast

Represented Veterinary MSO in creation of platform and acquisition of multiple practices

Represented veterinarians in sales to DSOs, acquisition of private practices, and sale of private practices

Represented cardiologists, ophthalmologists, ENTs, and other healthcare professionals in day-to-day operations, acquisitions, and dispositions

#### EDUCATION

J.D., Vanderbilt University Law School

B.A. in History, Vanderbilt University

#### LICENSURE(S) AND ADMISSION(S)

Illinois

Missouri

## **CIVIC ACTIVITIES**

Chaminade Alumni Board, Member

Lighthouse for the Blind Board, Member

Sheldon Friends Board, Member

American Cancer Society IMAGINE City Soiree, Co-chair (2018)

## **PRESENTATIONS**

"The Legal Aspects of Blogging and Social Media: What Small Business Owners Need to Know," Glen Carbon Chamber of Commerce

## **PUBLICATIONS**

"From Inception Through Execution: How to take ideas and make them institutions," *Small Business Monthly* (September 2015)

## **RECOGNITION**

2023

MISSOURI LAWYERS WEEKLY

Power List

Mergers and Acquisitions

2016-2021

MISSOURI & KANSAS SUPER LAWYERS

Rising Star

Business/Corporate